GCSSIGAL

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GCS-SIGAL announces new corporate leadership

Washington D.C. — GCS-SIGAL, a Washington-based construction firm, has secured a new ownership team as President Mike Sigal welcomes longtime employees Gabe Oliver and Dan Waldo as partners. The move comes on the heels of a major corporate realignment in 2018 that positioned GCS-SIGAL to emerge as one of the region's premier construction companies.

"The growth in the DC region has created the perfect opportunity for GCS-SIGAL to strengthen our commitment to building better communities for residents and businesses," Sigal said in announcing the new partnership. "Gabe Oliver and Dan Waldo helped lead our strategic realignment, and our success is owed to their hard work and the confidence it has inspired in our employees and clients alike."

Originally founded in 1977 by Sigal's father Gerry, Mike Sigal has led GCS-SIGAL since 2018 through an expansion of the company's core sectors to include multifamily, government, and interiors. The new partnership coincides with Sigal's vision to position the company for an aggressive growth strategy. "We didn't need to look very far to find industry experts to help take GCS-SIGAL to the next level," Sigal said.

Oliver, who joined the company in 2013, now leads the preconstruction and estimating efforts at the company. Waldo, who has been with the company since 2007, has played a key leadership role on the company's largest projects. As partner, he now leads operations.

"Adding Gabe and Dan as partners raises the bar for our company's future and positions GCS-SIGAL to establish a new pace for the region's construction industry," Sigal noted. "I'm honored to build on the foundation my father started more than 40 years ago and to assemble the creative energies and strategic focus needed to meet the unique challenges that come with commercial construction in the DC region. It is a tribute to my father's visionary leadership that we had already hired Dan and Gabe years ago."

Oliver, who joins the partner table with broad experience in engineering, architecture, and operations underscored the values that have made GCS-SIGAL successful. "We will continue to provide the collaborative, results-oriented focus that our clients, design teams, and trade partners have come to expect on every project from concept to completion. I have been fortunate to manage numerous complex projects with GCS-SIGAL over the last several years. As a partner, I am excited about the opportunity to help lead the company into the future," Oliver said.

Waldo, for his part, joins GCS-SIGAL as partner at a time when the company's aggressive talent recruitment strategies he helped implement are paying off. "Heading into 2018, we had a vision of where we wanted to take the company. We rebranded, relocated, and realigned our core business elements to position us for rapid growth and make GCS-SIGAL a destination contractor," Waldo said. "That vision has become a reality, and we continue to recruit the best talent to serve our clients. Our reputation as a top employer in the region is both hard-earned and well-deserved."

GCS-SIGAL is located at <u>1140 Third Street Northeast</u>, <u>Washington</u>, <u>DC</u>, <u>20002</u>. For further information</u>, visit <u>www.GCS-SIGAL.com</u> or call <u>202.944.6600</u>.

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